Mr. P. Len Orlando III is a Senior Business Development Executive within the Ansys Government Initiatives (AGI) business unit of Ansys. Mr. Orlando joined Ansys in January of 2023 to lead semiconductor efforts related to the Federal, Aerospace, and Defense marketplace. Prior to joining Ansys, Mr. Orlando served 21 years at the Air Force Research Laboratory, Sensors Directorate as a Senior Scientist. Mr. Orlando received his B.S. degree in Electrical and Computer Engineering from the Ohio State University and his M.S. degree in Electrical Engineering from the University of Dayton. His work has spanned several diverse areas of trust, assurance, RF MMIC and AMS design, EDA infrastructure, and scalable cloud deployment.